



**HUGO  
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🗨 Spanish | English

**AREAS OF PRACTICE**

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- Corporate M&A
- Corporate Governance
- Investigations and Compliance
- Gaming and Lottery

Hugo López Coll has been a partner of Sainz Abogados since 2021 and is admitted to practice law in Mexico and New York. He has more than 20 years of experience and has represented diverse domestic and international clients in mergers and acquisitions, private equity, capital markets, regulatory and compliance matters, real estate, shareholder disputes and gaming and lottery matters.

Hugo and his team consistently advise clients on matters related to the Foreign Corrupt Practices Act (FCPA), the OECD Convention and the United Nations Convention against Corruption, as well as the National Anti-Corruption System. He has represented companies doing business in Latin America in the structuring and implementation of anti-corruption policies and procedures, as well as in various corporate investigations.

He is continuously invited to participate as speaker in seminars and conferences on compliance issues.

**RELEVANT MATTERS**

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- NYSE listed company with presence in several Latin American countries. Internal investigation related to alleged insider trading practices carried out by directors and officers of the company.
- Company in the Automotive Sector. Internal investigation related to internal fraud in the hiring of suppliers by top level officers.
- Mexican Cement Manufacturer. Internal investigation in connection with proceedings related to possible acts of corruption in different countries.

- Fortune 10 Company. Lead compliance advisor to Fortune 10 Company in its anti-corruption compliance efforts worldwide with presence in Africa, Europe, Asia, Mexico, Central America, Latin America, India and China.

## AWARDS AND RECOGNITIONS

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- Listed, Chambers Latin America, Compliance (Band 1 - Mexico), 2017-2022.
- Listed, Best Lawyers Mexico, Corporate Governance and Compliance, 2019 – 2022.
- Listed, Latin American Corporate Counsel Association (LACCA), Approved for Anti-Corruption (Mexico), and Corporate, Mergers and Acquisitions (Mexico), 2015-2022.
- Listed, Who's Who Legal Investigations, "Mexico and Global", 2023.
- Listed, Who's Who Legal, Investigations, "Future Leaders - Partners", 2018.
- Listed, 2017 Global Investigations Review's (GIR) 40 Under 40.
- Team Member, "Firm of the Year in Corporate, Mergers & Acquisitions," Chambers Latin America Awards, 2014.
- Team Member, Acquisition International magazine, "General Legal Services Firm - Mexico", 2013.
- Team Member, Acquisition International magazine, "Most Trusted Legal Services Firm - Mexico," 2013.
- Team Member, InterContinental Finance, "Mergers & Acquisitions Firm of the Year - Mexico," 2013.
- Team Member, Lawyers World Law Awards, "Mergers & Acquisitions Firm of the Year - Mexico," 2013.
- Team Member, The Legal 500 United States, "Top Tier Firm" in Real Estate Law, 2013.
- Team Member, Deal Makers, "Mergers & Acquisitions Legal Services Firm of the Year - Mexico," 2012-2013.
- Team Member, Latin Lawyer, "Restructuring Practice of the Year," 2012.
- Team Member, "Real Estate Law Practice of the Year" by Law360, 2012.

## EDUCATION

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- Master of Laws (LL.M.), Columbia Law School, 2008
- Recipient of the "LL.M. Pro Bono Fellowship Award," 2007-2008
- Law Degree, graduated with honors, Instituto Tecnológico Autónomo de México (ITAM), 2004.

## MEMBERSHIPS AND OTHER ACTIVITIES

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- Professor, "Securities and Credit Negotiations," Universidad Iberoamericana, Mexico City.
- Professor, "Corporations" and "Securities and Credit Negotiations", Instituto Tecnológico y de Estudios Superiores de Monterrey (ITESM), Campus Santa Fe.

### MEXICO CITY

Boulevard Manuel Ávila Camacho 24,  
21st floor, Col. Lomas de Chapultepec,  
C.P. 11000, Mexico City.

### QUERÉTARO

Boulevard Bernardo Quintana 7001,  
Torre I, Suite 1104, Col. Centro Sur,  
C.P. 76090, Querétaro, México.

### CANCÚN

Boulevard Puerto Cancún  
UPE 24-1-4 Port Marina, Oficina 21,  
C.P. 77500, Cancún, Quintana Roo,  
México.